Personality Inventory
Smalley & Trent

**Lion:**
1. Lions are born leaders.
2. Lions like to accomplish things with immediate results.
3. Lions' time frame is now!
4. Lions are decisive.
5. Lions want Reader's Digest length communication.
6. Lions often feel threatened by questions.
7. Lions are not afraid of pressure or confrontation.

**Beaver:**
1. Beavers keep a close watch on their emotions.
2. Beavers actually read instruction books.
3. Beavers like to make careful decisions.
4. Beavers like using their critical skills to solve problems.
5. Beavers live by the motto "Let's do it right."
6. Beavers often turn anger inward.
7. Beavers tend to focus on the past.

**Otter:**
1. Otters just want to have fun.
2. Otters are great at motivating others to action.
3. Otters avoid the fine print.
4. Otters focus on the future.
5. Otters avoid confrontation at all costs.
6. Otters are tremendous networkers.
7. Otters are very susceptible to peer pressure.

**Golden Retriever:**
1. Golden Retrievers are loyal.
2. Golden Retrievers have a strong need for close relationships.
3. Golden Retrievers have a deep need to please others.
4. Golden Retrievers have hearts full of compassion.
5. Golden Retrievers define the word "adaptable."
7. Golden Retrievers hold stubbornly to what they feel is right.

**Five Observations:**
1. No type is better than any other type. The best is whatever you are.
2. No type is more emotionally balanced than any other type.
3. Don’t use type as an excuse for failings.
4. Don’t use type to stereotype yourself or others.
5. Use type to help you identify areas in which you need to change or develop.

Compulsive need for change, strong-willed & decisive, can run anything, goal oriented, organizes well, delegates work, thrives on opposition, has little need for friends, is usually right, excels in emergencies, no-fault people, compulsive workers, control freaks, don’t know how to handle people, right but unpopular

Deep, thoughtful, analytical, serious, purposeful, genius-intellect, talented & creative, likes lists, charts, graphs & figures, detail conscious, orderly & organized, neat & tidy, high standards, economical, deep concern & compassion, seeks ideal mate, easily depressed, low self-image, procrastinate, unrealistic demands on others

Appealing personality, talkative, storyteller, life of the party, memory for color, hold on to the listener, good on stage, enthusiastic & expressive, wide-eyed & innocent, curious, always a child, volunteers for jobs, creative & colorful, inspires & charms others, makes friends easily, seem exciting, no follow-through, no-fault people, bored easily, exaggerate, poor listeners, self-centered, uncultivated memories, fickle, forgetful, interrupt, answer for others, disorganized, immature

All purpose, low-key personality, easygoing, calm, cool, collected, patient, well balanced, happily reconciled to life, has administrative ability, mediates problems, easy to get along with, has many friends, good listener, not exciting, resist change, seem lazy, quiet will of iron, appear wishy-washy

Admit Your Weaknesses
Make a Personal Plan …
Assess Your Strengths
Evaluate Your Weaknesses
Seek Other Opinions
Ask Your Family
Encourage Honest Opinion